

## Outline

### Sleep Regulation Problems: *How Insomnia Develops*

Factors that weaken the sleep drive  
Factors that weaken the signal of the circadian clock  
How the circadian clock & sleep drive work together to regulate sleep  
How the arousal system interferes with sleep regulation  
Cognitions & behaviors that create cognitive arousal & interfere with sleep  
Identify conditioned insomnia

### Assessment & Treatment Planning

Treat insomnia to improve outcomes for PTSD, chronic pain, depression & anxiety  
Why treating a primary mental health disorder won't cure insomnia  
Insomnia-informed considerations for the clinical interview  
Who is a good candidate for CBT-I?  
Hypnotic medications & sleep  
Drugs that can cause sleep disturbance  
Take-home assessment resources  
Sleep diary  
Limitations of research & potential risks

### Assessment Factors

Assess for comorbid sleep disorders  
Evaluate sleep continuity  
Identify daytime symptoms of insomnia  
Discern bad sleep habits  
Other assessment considerations  
When to refer to a sleep specialist

### Sleep Hygiene: *Decrease Clients' Vulnerability to Insomnia*

Clock watching & implications for sleep diary  
Environmental concerns  
How eating affects sleep  
When to exercise  
Address caffeine, alcohol & nicotine use

## Speaker

**Donn Posner, Ph.D.**, a Diplomate of Behavioral Sleep Medicine (DBSM), is working as a clinical/research psychologist for the Palo Alto VA.

Prior to his role at the VA, he spent 25 years as a clinical associate professor at Brown Medical School. He served as the director of clinical behavioral medicine for Rhode Island and Miriam hospitals and was also the director of behavioral sleep medicine for the Sleep Disorders Center of Lifespan Hospitals. For 20 of those years Dr. Posner served as the primary supervisor for a rotation of the behavioral medicine track of the clinical psychology internship at Brown. He also mentored post-doctoral fellows and lectured on behavioral sleep medicine and anxiety disorders to interns, fellows, and residents in internal medicine and psychiatry. In addition, he was a consultant for the Veteran's Administration roll out of CBT-I and trained VA clinicians across the country in the implementation of this treatment.

Dr. Posner is one of the authors of *Cognitive Behavioral Treatment of Insomnia: A Session-by-Session Guide* (New York: Springer/Verlag). The book is intended for clinical trainees and non-insomnia sleep specialists, as well as more experienced clinicians from outside the sleep medicine field who wish to learn how to provide empirically validated cognitive behavioral treatment for insomnia (CBT-I).

Dr. Posner is a member of the American Academy of Sleep Medicine and became one of the first certified behavioral sleep medicine specialists recognized by that group. He is also a founding member of the Society of Behavioral Sleep Medicine and has achieved the status of Diplomate with the SBSM, the highest level of qualification and competency that the organization bestows.

### Speaker Disclosure:

Financial: Donn Posner is adjunct clinical associate professor at Stanford University of Medicine. He is a clinical researcher for Palo Alto Veterans Institute for Research. Dr. Posner receives a speaking honorarium from PESI, Inc.

Non-financial: Donn Posner is a member of the American Psychological Association; Association for Behavioral and Cognitive Therapies; and the American Academy of Sleep Medicine.

### Sleep Restriction Therapy (SRT): *Strengthen the Sleep Drive and Signals From the Circadian Clock*

Goals of sleep restriction  
Sleep restriction rationale  
SRT: Step-by-step  
Considerations for setting the sleep window  
How & when to extend time-in-bed  
Rules for before-bed activities  
Address clients' fears about SRT  
Combat difficulty with waking on time  
Troubleshooting insufficient progress

### Stimulus Control (SC): *Address Conditioned Arousal*

Goals of stimulus control  
Rationale for stimulus control  
Stimulus control: Step-by-step  
Counter arousal strategies  
Activities for nighttime wakefulness  
Address clients' practical concerns  
Overcome obstacles to stimulus control

### Cognitive Therapy: *Help Clients Change Thoughts & Beliefs that Interfere with Sleep*

Reduce arousal: The buffer zone & worry time  
Educate your client to become an expert on their own sleep disorder  
Tools to identify cognitions & beliefs that interfere with sleep  
Combat intrusive thoughts during sleep time  
Activities to help clients with arousal  
Reduce sleep effort & worry about lack of sleep  
Correct clients' unrealistic expectations  
Strategies to restructure thoughts  
Behavioral experiments

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# Treating Insomnia

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Featuring **Donn Posner, Ph.D.**,  
Diplomate of Behavioral Sleep Medicine

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- Target insomnia to boost your therapeutic progress with clients suffering from depression, trauma, anxiety or chronic pain
- Advance your practice with specialized training and techniques you can apply immediately
- Step-by-step instruction that is proven to be as effective as medication in the short term and more effective in the long term

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# Treating Insomnia

## Transdiagnostic Clinical Strategies to Optimize Sleep & Improve Outcomes in Clients with PTSD, Anxiety, Depression & Chronic Pain

If you aren't asking about your clients' sleep, you're making mistakes as a clinician. All clinicians should know how to properly assess and treat insomnia—sleep is that important for your clients' health and quality of life.

It's no secret that insomnia frequently develops as a result of PTSD, anxiety, depression, chronic pain, and a wider variety of other behavioral and medical disorders. Traditional wisdom has been that if you treat the primary disorder, the insomnia will go away. However, the data does not support this traditional wisdom. Although the primary disorder improves somewhat, the insomnia often does not, which can lead to diminished improvements in clinical outcomes regarding the primary disorder, increased dropout rate and higher relapse rates.

Despite you doing everything you can to target the primary disorder, your client continues to be tired and struggles more with symptoms of the primary disorder, leaving you frustrated and overwhelmed because you don't know what to do next. **The truth is, when clients have PTSD, anxiety, depression, or chronic pain, their symptoms are made worse--and treatment more difficult--when they're not able to sleep. Therefore, the insomnia must be targeted directly.**

**Improve clinical outcomes in clients by integrating the treatment of insomnia into your practice!** Join Diplomate in Behavioral Sleep Medicine Donn Posner, Ph.D., and he'll walk you step-by-step through the treatment of insomnia. You'll learn how to properly assess and develop a treatment plan for insomnia, as well as how to educate your clients about sleep to make them experts on their own sleep disorders. Discover evidence-based strategies to help your clients sleep longer and more efficiently, as well as enjoy increased energy levels during the day. As a result, your clients' symptoms of PTSD, anxiety, depression, and chronic pain will decrease in frequency and severity.

You'll walk away from this course with the tools you need to treat insomnia. Better still, you'll add vital techniques to your clinical tool kit that you didn't know were missing.

**Register today to learn how to treat insomnia and revolutionize your treatment outcomes!**

*"Absolutely the best seminar I have ever attended. Detailed, precise, well presented, and well founded in evidence and theory."*  
Carol, KY

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### Objectives

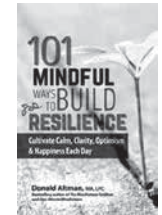
1. Summarize the basics of sleep nomenclature including sleep period, phase, continuity, and architecture to inform clinical treatment interventions.
2. Conduct a clinical assessment to differentiate acute insomnia from insomnia disorder in clients and articulate the importance of treating the chronic form as a specifically targeted co-morbidity.
3. Explore the empirical evidence for the efficacy of CBT-I for both primary and co-morbid insomnia disorder to inform the clinician's choice of treatment interventions.
4. Articulate the basics of sleep regulation and demonstrate how to utilize these concepts in the deployment of CBT-I in clinical practice.
5. Identify how to obtain useable client sleep diary data and strategies for analyzing the data for use in the treatment of insomnia.
6. Apply the techniques of stimulus control, sleep restriction, sleep hygiene education and cognitive therapeutic strategies to the clinical treatment of chronic insomnia.

**FREE DIGITAL CONTENT** **FREE digital access with seminar completion**

- Access to watch Michael L. Perlis's 24-hour program on CBT-I!
- Over 20 hours of bonus video content on the diagnosis and treatment of insomnia
- Over 100 research articles, white papers & assessment tools
- The digital version of the book *Behavioral Treatments for Sleep Disorders: A Comprehensive Primer of Behavioral Sleep Medicine Interventions*, edited by Michael L. Perlis, Mark Aloia, & Brett Kuhn
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By Donald Altman, MA, LPC

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**Quiet Your Mind & Get to Sleep: Solutions to Insomnia for Those with Depression, Anxiety or Chronic Pain**

By Colleen E. Carney, Ph.D. & Rachel Manber, Ph.D.

A busy and hectic life can profoundly affect your ability to get a good night's rest. And it's even more difficult to feel relaxed when you stay awake worrying that you won't fall asleep. This vicious circle can quickly rob you of your quality of life, which is why it is so important to seek the most effective treatment for your insomnia.

### Live Seminar & Webcast Schedule

- (Times listed in Eastern)
- 7:30 Registration/Morning Coffee & Tea
  - 8:00 Program begins
  - 11:50-1:00 Lunch (on your own)
  - 4:00 Program ends

There will be two 15-min breaks (mid-morning & mid-afternoon). Actual lunch and break start times are at the discretion of the speaker. A more detailed schedule is available upon request.

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*Materials that are included in this course may include interventions and modalities that are beyond the authorized practice of mental health professionals. As a licensed professional, you are responsible for reviewing the scope of practice, including activities that are defined in law as beyond the boundaries of practice in accordance with and in compliance with your profession's standards.*

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**NEW YORK COUNSELORS:** PESI, Inc. is recognized by the New York State Education Department's (NYSED) State Board for Mental Health Practitioners as an approved provider of continuing education for Licensed Mental Health Counselors. #MHC-0033. This activity will qualify for 7.5 contact hours. Full attendance is required; no partial credits will be offered for partial attendance.

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